

We're hiring!

Sales and Account Management Executive (Entry-Level/Student)

- **Employment Type:** Full-Time
- **Location:** Remote or In-Office
- **Core Hours:** Flexible



We are looking for a motivated and ambitious individual to join our team as a Sales and Account Management Executive. This position is ideal for students or entry-level candidates eager to start a career in sales and digital technologies. You will have the opportunity to learn and grow while working closely with experienced professionals. As a key member of our team, you will support business growth by identifying sales opportunities, managing client relationships, and contributing to the success of our digital solutions.

Qualifications



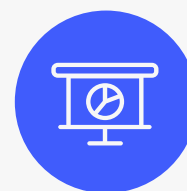
Pursuing or recently completed a degree in Business Administration, Marketing, Communications, or a related field.



Interest in digital technologies and the software development industry.



Strong communication, negotiation, and presentation skills.



Organizational skills with the ability to manage time effectively.



A collaborative mindset and eagerness to learn.



Ability to work independently, whether remotely or in an office environment.



Key Responsibilities

- Assist in developing and executing sales strategies to achieve targets
- Support relationship-building efforts with potential clients in the web and software development sector
- Help manage the sales cycle, from prospecting to closing deals, under the guidance of senior team members
- Assist in maintaining and nurturing relationships with existing clients, ensuring satisfaction and identifying opportunities for upselling and cross-selling
- Collaborate with project management and technical teams to ensure timely and successful project delivery
- Provide sales activity reports and updates to management
- Stay informed about industry trends and digital technologies

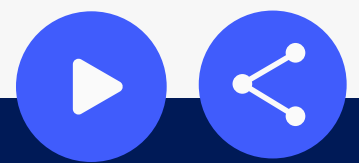
Working Conditions



Flexible working hours to accommodate academic schedules



Must have a reliable internet connection and a professional home office setup



How to Apply

If you meet the above qualifications and are excited to contribute to a growing, innovative company, please send your resume and a brief cover letter to hr@blucreative.dev.

We look forward to hearing from you!



About Blü Creative

We are a pioneering app development agency founded in 2012, specializing in **innovative web development and AI-driven solutions**. We take pride in delivering custom digital solutions using cutting-edge technologies. Our core offerings range from **dynamic web development to the creation of AI-powered applications that meet the needs of a diverse range of clients.**

Our flagship product, **NeuroAI**, is a groundbreaking web remediation tool designed to enhance accessibility for NeuroDiverse users by ensuring compliance with WCAG standards. We work extensively with municipalities, libraries, and educational institutions across North America, delivering websites and tools that prioritize user experience, performance, and compliance with accessibility laws.

[Apply Now](#)

 1 (855) 937-3726

 sales@blucreative.dev

 www.blucreative.ai